

POTASH & PHOSPHATE INSTITUTE
TOTAL POTASH SALES (Short Tons K₂O)

AGRICULTURAL STATE	OCTOBER 1985	OCTOBER 1984	JULY 1985- OCT 1985	JULY 1984- OCT 1984
Alabama	4,534	5,793	26,578	32,210
Arizona	30	41	93	89
Arkansas	2,940	1,136	9,390	11,652
California	5,270	9,011	15,654	20,192
Colorado	364	296	896	983
Connecticut	251	264	929	998
Delaware	2,426	5,490	5,351	12,405
Florida	10,560	13,013	34,117	43,442
Georgia	17,598	8,143	38,350	39,586
Hawaii	-	-	2,290	3,973
Idaho	3,018	1,923	6,697	5,496
Illinois	63,511	58,471	308,256	348,681
Indiana	38,933	37,834	137,019	194,535
Iowa	21,246	33,812	160,002	263,563
Kansas	4,110	4,679	11,110	12,677
Kentucky	5,282	17,214	28,859	50,536
Louisiana	2,598	2,108	9,840	8,614
Maine	732	968	957	2,191
Maryland	1,310	1,835	3,739	7,224
Massachusetts	432	396	1,166	1,637
Michigan	30,736	14,013	85,933	90,048
Minnesota	12,669	13,698	82,690	141,270
Mississippi	1,036	3,643	4,689	14,626
Missouri	10,413	13,767	66,906	72,802
Montana	589	1,167	2,174	3,561
Nebraska	1,800	1,812	5,255	7,705
New Hampshire	16	49	198	210
New Jersey	738	467	1,829	1,939
New Mexico	519	104	1,851	719
New York	3,354	4,888	12,945	18,636
North Carolina	6,980	11,372	27,246	25,465
North Dakota	926	799	6,074	7,146
Ohio	42,323	26,251	171,723	180,882
Oklahoma	1,405	5,028	7,401	28,754
Oregon	1,284	2,276	4,992	8,413
Pennsylvania	5,217	3,350	13,837	13,329
Rhode Island	122	123	432	632
South Carolina	3,065	3,960	14,206	13,702
South Dakota	191	316	1,467	1,756
Tennessee	4,868	2,631	32,215	36,438
Texas	11,464	11,316	36,390	49,039
Utah	3,964	328	4,098	1,025
Vermont	115	154	1,214	1,370
Virginia	3,666	5,304	26,534	15,860
Washington	1,160	1,819	7,958	8,834
West Virginia	372	128	726	1,072
Wisconsin	10,151	31,981	77,559	122,433
Wyoming	105	135	341	294
TOTAL U.S.	344,393	363,306	1,500,176	1,928,644
CANADA				
Alberta	2,025	2,030	4,854	4,954
Br. Columbia	1,675	155	1,966	401
Manitoba	2,021	1,331	3,424	5,510
New Brunswick	14	2,404	14	5,675
Newfoundland	-	-	108	432
Nova Scotia	121	257	1,347	2,784
Ontario	25,698	12,879	52,729	71,280
Pr. Edw. Isle	-	1,639	(304)	2,335
Quebec	17,800	5,543	45,034	28,820
Saskatchewan	714	855	1,661	2,141
TOTAL CANADA	50,068	27,093	110,833	124,332
EXPORTS	189,772	218,526	799,305	1,142,105
TOTAL AGRIC.	584,233	608,925	2,410,314	3,195,081
Non-Ag U.S.	37,297	33,836	130,627	121,523
" " Canada	2,601	2,229	9,167	8,209
" " Exports	17,094	4,338	29,960	17,197
TOTAL NON-AGRIC.	56,992	40,403	169,754	146,929
GRAND TOTAL	641,225	649,328	2,580,068	3,342,010
Agr. Std. Mur.	152,922	228,093	593,287	957,240
Agr. Coarse Mur.	204,794	202,703	871,597	1,211,347
Agr. Gran. Mur.	164,295	110,962	716,873	767,114
Agr. Sol. Mur.	45,198	44,508	152,989	187,987
Agr. Sulphates	17,024	22,659	75,568	71,393

POTASH & PHOSPHATE INSTITUTE
NORTH AMERICAN PRODUCERS POTASH SALES
(Short Tons K₂O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	183	1,814	2,333	-	204	4,534
Arizona	15	-	15	-	-	30
Arkansas	-	339	2,427	125	49	2,940
California	1,418	2,019	800	63	970	5,270
Colorado	262	-	91	-	11	364
Connecticut	-	179	60	-	12	251
Delaware	-	-	2,326	75	25	2,426
Florida	3,692	728	2,634	93	3,413	10,560
Georgia	4,858	1,365	5,002	4,752	1,621	17,598
Idaho	185	1,284	1,468	81	-	3,018
Illinois	3,231	46,753	5,172	8,041	314	63,511
Indiana	498	29,685	2,585	6,007	158	38,933
Iowa	2,208	9,766	3,113	6,086	73	21,246
Kansas	157	424	3,406	81	42	4,110
Kentucky	127	2,458	2,009	63	625	5,282
Louisiana	-	61	2,520	-	17	2,598
Maine	428	-	239	-	65	732
Maryland	-	60	938	312	-	1,310
Massachusetts	-	-	240	186	6	432
Michigan	1,097	23,948	5,423	103	165	30,736
Minnesota	916	4,221	5,732	1,705	95	12,669
Mississippi	-	32	31	939	34	1,036
Missouri	1,885	1,096	5,626	1,756	50	10,413
Montana	14	15	498	62	-	589
Nebraska	32	188	1,353	148	79	1,800
New Hampshire	-	-	16	-	-	16
New Jersey	-	111	350	159	118	738
New Mexico	-	-	418	-	101	519
New York	602	427	2,150	27	148	3,354
North Carolina	304	1,218	4,476	564	418	6,980
North Dakota	-	136	732	58	-	926
Ohio	632	27,083	13,400	716	492	42,323
Oklahoma	76	339	844	76	70	1,405
Oregon	47	398	770	58	11	1,284
Pennsylvania	267	241	3,899	568	242	5,217
Rhode Island	-	-	59	63	-	122
South Carolina	1,095	423	816	238	493	3,065
South Dakota	-	157	34	-	-	191
Tennessee	905	313	3,578	62	10	4,868
Texas	2,871	1,197	6,286	493	617	11,464
Utah	3,630	15	189	124	6	3,964
Vermont	-	-	99	-	16	115
Virginia	-	551	2,046	1,044	25	3,666
Washington	213	229	686	-	32	1,160
West Virginia	-	-	185	187	-	372
Wisconsin	(40)	6,045	3,354	722	70	10,151
Wyoming	44	46	-	15	-	105
TOTAL U.S.	31,852	165,364	100,428	35,852	10,897	344,393
CANADA						
Alberta	64	154	1,545	262	-	2,025
Br. Columbia	-	-	161	1,514	-	1,675
Manitoba	-	423	1,361	232	5	2,021
New Brunswick	-	-	14	-	-	14
Nova Scotia	-	-	121	-	-	121
Ontario	28	19,166	6,262	72	170	25,698
Quebec	8,682	4,364	4,738	-	16	17,800
Saskatchewan	-	21	689	4	-	714
TOTAL CANADA	8,774	24,128	14,891	2,084	191	50,068
*EXPORTS	112,296	15,302	48,976	7,262	5,936	189,772
TOTAL AG.	152,922	204,794	164,295	45,198	17,024	584,233
Non-Ag U.S.	20,079	-	-	17,095	123	37,297
" " Canada	1,857	-	-	720	24	2,601
*" " Exports	429	-	-	16,665	-	17,094
TOTAL NON-AG.	22,365	-	-	34,480	147	56,992
GRAND TOTAL	175,287	204,794	164,295	79,678	17,171	641,225

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS

POTASH EXPORTS

(Short Tons K₂O)

OCTOBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	161	-	7,205	-	-	7,366
Brazil	8,004	6,857	26,545	-	-	41,406
India	20,495	-	-	-	-	20,495
Indonesia	20,444	-	-	-	-	20,444
Ireland	-	-	4,047	-	-	4,047
Japan	19,422	8,445	3,686	7,262	1,503	40,318
Korea	12,136	-	-	-	-	12,136
Malaysia	7,572	-	-	-	-	7,572
Martinique	-	-	3,472	-	764	4,236
Mexico	54	-	-	-	3,669	3,723
Philippines	7,385	-	-	-	-	7,385
South Africa	-	-	4,021	-	-	4,021
Switzerland	<u>16,623</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>16,623</u>
TOTAL AGRIC.	112,296	15,302	48,976	7,262	5,936	189,772
NON-AGRICULTURAL						
Italy	-	-	-	9,938	-	9,938
Japan	51	-	-	6,727	-	6,778
Mexico	<u>378</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>378</u>
TOT. NON-AG.	429	-	-	16,665	-	17,094
TOTAL EXPORTS	112,725	15,302	48,976	23,927	5,936	206,866

POTASH & PHOSPHATE INSTITUTE
CANADIAN PRODUCERS POTASH SALES
(Short Tons K₂O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Alabama	183	1,781	1,739	-	3,703
Arkansas	-	(1)	2,255	125	2,379
California	63	45	250	63	421
Colorado	262	-	-	-	262
Connecticut	-	179	60	-	239
Delaware	-	-	2,326	75	2,401
Florida	3,692	728	2,504	93	7,017
Georgia	4,858	1,365	4,942	4,752	15,917
Idaho	-	154	1,068	81	1,303
Illinois	3,231	40,403	5,017	8,041	56,692
Indiana	498	29,685	2,585	6,007	38,775
Iowa	2,203	9,766	2,531	6,086	20,586
Kansas	-	-	1,602	81	1,683
Kentucky	121	2,458	2,009	63	4,651
Louisiana	-	-	1,289	-	1,289
Maine	428	-	239	-	667
Maryland	-	60	938	312	1,310
Massachusetts	-	-	240	186	426
Michigan	1,043	23,948	5,423	103	30,517
Minnesota	916	4,221	5,732	1,705	12,574
Mississippi	-	-	31	939	970
Missouri	-	309	3,524	1,740	5,573
Montana	14	-	498	62	574
Nebraska	16	155	1,260	148	1,579
New Hampshire	-	-	16	-	16
New Jersey	-	111	350	159	620
New York	602	427	2,150	27	3,206
North Carolina	304	1,218	4,476	564	6,562
North Dakota	-	136	732	58	926
Ohio	632	27,083	13,400	716	41,831
Oklahoma	-	-	71	-	71
Oregon	-	143	602	58	803
Pennsylvania	267	241	3,657	568	4,733
Rhode Island	-	-	59	63	122
South Carolina	1,095	423	816	238	2,572
South Dakota	-	157	34	-	191
Tennessee	905	313	3,578	62	4,858
Texas	-	-	120	62	182
Utah	3,630	-	-	124	3,754
Vermont	-	-	99	-	99
Virginia	-	551	2,046	1,044	3,641
Washington	31	229	686	-	946
West Virginia	-	-	185	187	372
Wisconsin	(59)	6,045	3,354	722	10,062
Wyoming	44	46	-	15	105
TOTAL U.S.	24,979	152,379	84,493	35,329	297,180
CANADA					
Alberta	64	154	1,545	262	2,025
Br. Columbia	-	-	161	1,514	1,675
Manitoba	-	423	1,361	232	2,016
New Brunswick	-	-	14	-	14
Nova Scotia	-	-	121	-	121
Ontario	28	19,166	6,262	72	25,528
Quebec	8,682	4,364	4,738	-	17,784
Saskatchewan	-	21	689	4	714
TOTAL CANADA	8,774	24,128	14,891	2,084	49,877
*EXPORTS	101,423	8,445	43,503	7,262	160,633
TOTAL AGRIC.	135,176	184,952	142,887	44,675	507,690
Non-Ag U.S.	5,092	-	-	15,167	20,259
" " Canada	1,857	-	-	720	2,577
*" " Exports	51	-	-	16,665	16,716
TOT. NON-AG.	7,000	-	-	32,552	39,552
GRAND TOTAL	142,176	184,952	142,887	77,227	547,242

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
CANADIAN PRODUCERS POTASH EXPORTS
(Short Tons K₂O)

OCTOBER 1985

<u>AGRICULTURAL COUNTRY</u>	<u>STANDARD MURIATE</u>	<u>COARSE MURIATE</u>	<u>GRANULAR MURIATE</u>	<u>SOLUBLE MURIATE</u>	<u>TOTAL</u>
Australia	161	-	7,205	-	7,366
Brazil	8,004	-	24,544	-	32,548
India	20,495	-	-	-	20,495
Indonesia	20,444	-	-	-	20,444
Ireland	-	-	4,047	-	4,047
Japan	8,603	8,445	3,686	7,262	27,996
Korea	12,136	-	-	-	12,136
Malaysia	7,572	-	-	-	7,572
Philippines	7,385	-	-	-	7,385
South Africa	-	-	4,021	-	4,021
Switzerland	<u>16,623</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>16,623</u>
TOTAL AGRIC.	101,423	8,445	43,503	7,262	160,633

NON-AGRICULTURAL

Italy	-	-	-	9,938	9,938
Japan	<u>51</u>	<u>-</u>	<u>-</u>	<u>6,727</u>	<u>6,778</u>
TOT. NON-AG.	51	-	-	16,665	16,716
TOTAL EXPORTS	101,474	8,445	43,503	23,927	177,349

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH SALES

(Short Tons K₂O)

OCTOBER 1985

AGRICULTURAL UNITED STATES	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Alabama	-	33	594	-	204	831
Arizona	15	-	15	-	-	30
Arkansas	-	340	172	-	49	561
California	1,355	1,974	550	-	970	4,849
Colorado	-	-	91	-	11	102
Connecticut	-	-	-	-	12	12
Delaware	-	-	-	-	25	25
Florida	-	-	130	-	3,413	3,543
Georgia	-	-	60	-	1,621	1,681
Idaho	185	1,130	400	-	-	1,715
Illinois	-	6,350	155	-	314	6,819
Indiana	-	-	-	-	158	158
Iowa	5	-	582	-	73	660
Kansas	157	424	1,804	-	42	2,427
Kentucky	6	-	-	-	625	631
Louisiana	-	61	1,231	-	17	1,309
Maine	-	-	-	-	65	65
Massachusetts	-	-	-	-	6	6
Michigan	54	-	-	-	165	219
Minnesota	-	-	-	-	95	95
Mississippi	-	32	-	-	34	66
Missouri	1,885	787	2,102	16	50	4,840
Montana	-	15	-	-	-	15
Nebraska	16	33	93	-	79	221
New Jersey	-	-	-	-	118	118
New Mexico	-	-	418	-	101	519
New York	-	-	-	-	148	148
North Carolina	-	-	-	-	418	418
Ohio	-	-	-	-	492	492
Oklahoma	76	339	773	76	70	1,334
Oregon	47	255	168	-	11	481
Pennsylvania	-	-	242	-	242	484
South Carolina	-	-	-	-	493	493
Tennessee	-	-	-	-	10	10
Texas	2,871	1,197	6,166	431	617	11,282
Utah	-	15	189	-	6	210
Vermont	-	-	-	-	16	16
Virginia	-	-	-	-	25	25
Washington	182	-	-	-	32	214
Wisconsin	19	-	-	-	70	89
TOTAL U.S.	6,873	12,985	15,935	523	10,897	47,213
CANADA						
Manitoba	-	-	-	-	5	5
Ontario	-	-	-	-	170	170
Quebec	-	-	-	-	16	16
TOT. CANADA	-	-	-	-	191	191
*EXPORTS	10,873	6,857	5,473	-	5,936	29,139
TOT. AGRIC.	17,746	19,842	21,408	523	17,024	76,543
Non-Ag U.S.	14,987	-	-	1,928	123	17,038
" " Canada	-	-	-	-	24	24
*" " Exports	378	-	-	-	-	378
TOT. NON-AG.	15,365	-	-	1,928	147	17,440
GRAND TOTAL	33,111	19,842	21,408	2,451	17,171	93,983

*Listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K₂O)

OCTOBER 1985

<u>AGRICULTURAL COUNTRY</u>	<u>STANDARD MURIATE</u>	<u>COARSE MURIATE</u>	<u>GRANULAR MURIATE</u>	<u>SOLUBLE MURIATE</u>	<u>SULPHATES</u>	<u>TOTAL</u>
Brazil	-	6,857	2,001	-	-	8,858
Japan	10,819	-	-	-	1,503	12,322
Martinique	-	-	3,472	-	764	4,236
Mexico	<u>54</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>3,669</u>	<u>3,723</u>
TOTAL AGRIC.	10,873	6,857	5,473	-	5,936	29,139
NON-AGRICULTURAL						
Mexico	<u>378</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>378</u>
TOT. NON-AG.	378	-	-	-	-	378
TOTAL EXPORTS	11,251	6,857	5,473	-	5,936	29,517